

Template sheet

Example Week 1:	Calls	Conversations	Presentations delivered	Deals closed
Number achieved this week:				
Quarterly target:				
% of quarterly target:	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Weekly goal needed to hit quarterly target:	0	0	0	0
% needed weekly to hit quarterly target:	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

Example Week 2:	Calls	Conversations	Presentations delivered	Deals closed
Number achieved this week:				
Quarterly target:				
% of quarterly target:	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Weekly goal needed to hit quarterly target:	0	0	0	0
% needed weekly to hit quarterly target:	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

Example Week 3:	Calls	Conversations	Presentations delivered	Deals closed
Number achieved this week:				
Quarterly target:				
% of quarterly target:	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Weekly goal needed to hit quarterly target:	0	0	0	0
% needed weekly to hit quarterly target:	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!

Example Week 3:	Calls	Conversations	Presentations delivered	Deals closed
Number achieved this week:				
Quarterly target:				
% of quarterly target:	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!
Weekly goal needed to hit quarterly target:	0	0	0	0
% needed weekly to hit quarterly target:	#DIV/0!	#DIV/0!	#DIV/0!	#DIV/0!